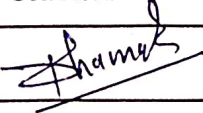
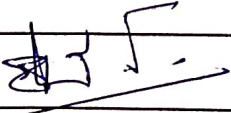


Bhujbal Knowledge City
MET's Institute of Engineering
Artificial Intelligence & Data Science Department

Activity/ Event Report

Title	: Opportunities in cyber security for career growth														
Date	: 24th Feb 2025														
Venue	: IOE Seminar Hall														
Association, if Any	: Signed MoU with Clavigerous Systems LLP														
Objective	<p>1.Highlight the Growing Demand: Explain the increasing need for cybersecurity professionals due to the rise in cyber threats, attacks, and data breaches across industries.</p> <p>2.Discuss Career Pathways: Provide insights into various career paths in cybersecurity, such as ethical hacking, network security, incident response, and security analysis, and how these roles are evolving with new technologies.</p> <p>3.Explore Certifications & Education: Offer guidance on certifications (e.g., CISSP, CEH, CompTIA Security+) and advanced degrees that can enhance career prospects in cybersecurity.</p>														
PO/PSO Addressed & Attainment	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12	PSO 1	PSO 2	PSO 3
	2.19			2.14				2.24		2.29	2.33	2.38			
Name of Incharge	Coordinator: Asst.Prof. N. D. Dhamale														
	Supporting Staff: Mr.Nilesh Ahire , Mr.Gansesh Gaikwad														
Approved By	HOD <input checked="" type="checkbox"/>			Principal <input checked="" type="checkbox"/>			Other <input type="checkbox"/>			(Specify: _____)					
Detailed Report Attached	Yes														
Details of Guest/ Speaker/.....	Name: Mr. Kunj Mukesh Gala														
	Designation: Assistant Manager – Channel India at EC-Council														
	Contact Details: Kunj.Gala@eccouncil.org														
Photograph/Video Available	: Yes														
	If Yes: Print / Soft and Submitted to _____														
Feedback of Activity	: Collected														
Sign. of Coordinator															
Sign. of HOD															
Remark if Any (for office use)															

List of Encl:- Attendance sheet , Snaps of Activity , Feedback Form, Report

Report

Session Name : Opportunities in cyber security for career growth

Name of Speaker : Mr. Kunj Mukesh Gala [clavigerous systems]

Date : 24/02/2025

Following Topic discussed on Opportunities in cyber security for career growth by Mr.Kunj Mukesh Gala

Opportunities in Cybersecurity for Career Growth

Cybersecurity has become a critical field as the world continues to digitize, and the demand for skilled professionals is at an all-time high. The increasing frequency and sophistication of cyberattacks have made organizations across industries more reliant on cybersecurity experts to safeguard their data and systems. As a result, there are numerous opportunities for career growth in this field.

1. High Demand for Skilled Professionals The cybersecurity workforce gap is significant, with an ongoing shortage of qualified professionals. According to industry reports, millions of cybersecurity jobs remain unfilled, creating a strong demand for talent. This demand spans multiple industries, including finance, healthcare, government, and technology, offering professionals a wide range of options for specialization and career development.

2. Diverse Career Paths Cybersecurity offers a broad spectrum of career opportunities, including but not limited to:

- **Security Analyst:** Focuses on monitoring, detecting, and responding to security incidents.
- **Penetration Tester (Ethical Hacker):** Identifies and exploits vulnerabilities in systems to assess security.
- **Cybersecurity Architect:** Designs and implements secure systems for organizations.
- **Security Consultant:** Advises businesses on improving their security posture.
- **Incident Responder:** Manages and investigates cybersecurity breaches or attacks.
- **Forensic Expert:** Specializes in gathering and analyzing data after a cyberattack to determine the cause and impact.

3. Lucrative Salaries Cybersecurity professionals are among the highest-paid in the IT sector. Depending on the role and expertise, salaries can range from \$70,000 to well over \$150,000 annually, with top-level positions (such as Chief Information Security Officer - CISO) offering even higher compensation. Salary growth is typically strong, with professionals advancing through various certifications, experience, and specialization.

4. Certifications and Education The cybersecurity industry values certifications and practical skills. Professionals can boost their careers by earning certifications such as:

- **Certified Information Systems Security Professional (CISSP)**
- **Certified Ethical Hacker (CEH)**
- **Certified Information Security Manager (CISM)**

- CompTIA Security+

These certifications are recognized globally and can significantly enhance career prospects.





Bhujbal Knowledge City
MET'S INSTITUTE OF ENGINEERING
Department of Artificial Intelligence & Data Science

To,
The Principal,
MET's Institute of Engineering
Bhujbal Knowledge City, Nahsik

Date: 12/02/2025

Ok attached.


Subject: Request for Permission to Organize an Expert Talk on **"Opportunities in cyber security for career growth"** on 24th February 2025

Respected Sir,

I am writing to request your kind permission to organize an expert talk on **"Opportunities in cyber security for career growth"** on date 24th February 2025 for the Artificial intelligence & data science students.

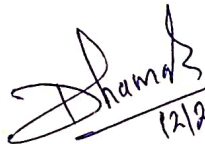
Given the rapid advancements in technology and the growing importance of cyber security, this session will serve to enlighten students about the career prospects in this field. The expert speaker, **Mr. Kunj Mukesh Gala Assistant Manager – Channel India, EC-Council** who has extensive experience in cyber security, will be sharing valuable insights on the various opportunities in this domain and how students can prepare themselves for a career in this exciting industry.

We believe that this session will be highly beneficial in guiding students towards an emerging and vital sector, as well as inspiring them to explore career paths in cyber security.

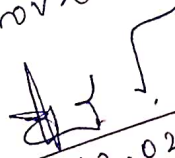
I request your approval to proceed with organizing this event on the proposed date 24th Feb 2024.

Thank you for considering my request, and I look forward to your positive response.

Yours sincerely,


12/2/25

Asst. Prof. Nitin D. Dhamale
Artificial Intelligence and Data Science

*Submitted with request
for approval*

12.02.2025

INVITATION LETTER

Date: 12/02/2025

To,
Mr. Kunj Mukesh Gala
Assistant Manager – Channel India
EC-Council

Sub: Invitation as Resource Person for Expert talks on “Opportunities in cyber security for career growth”

Respected Sir,

It gives us a pleasure to invite you as a Resource Person to address our students for the Expert Talk on “Opportunities in cyber security for career growth “. The proposed date for this talk is on **24th Feb 2025**. We firmly believe that your thoughts, experience and expertise would enable our students to gain valuable knowledge. Kindly communicate your acceptance at earliest along with us your suitable schedule which will enable us to organize for conduction of expert talk.

Thank you.

With Regards,



Prof. Dr. S. V. Gumaste
Head of AI & DS



MET'S INSTITUTE OF ENGINEERING

Department of Artificial Intelligence & Data Science

Seminar

on

**"Opportunities in cyber security
for career growth"**



**Expert: Mr. Kunj Mukesh Gala,
Assistant Manager – Channel India
EC-Council**

Date: 24/02/2025

Time: 11:30 AM

Venue: IOE Seminar Hall

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Bhujbal Knowledge City

Adgaon, Nashik 422 003

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Gowardhan, Nashik 422 222

Tel : (0253) 2200300, 2200302

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KUNJ MUKESH GALA

Professional Summary

Results-driven professional with 3 years of experience in technical sales and business development. Skilled in identifying business opportunities and expanding market reach. Expert in fostering client relationships to drive revenue growth. Proficient in sales strategy, negotiation, and customer engagement. Adept at working in dynamic environments and adapting to market trends. Strong analytical and problem-solving skills to enhance business performance.

Work Experience

Assistant Manager – Channel India

EC-Council (Present)

- Managing channel partners and driving sales strategies for cybersecurity solutions.
- Identifying new business opportunities and expanding the partner network.
- Conducting webinars and training sessions to educate partners on products.
- Collaborating with internal teams to optimize sales processes and client engagement.

Business Development Executive

Jaro Education | April 2022 – April 2024

- Managing channel partners and driving sales strategies for B2B Clients.
- Identifying new business opportunities and expanding the partner network.
- Conducting webinars and training sessions to educate partners on products.
- Collaborating with internal teams to optimize sales processes and client engagement.

Education

- **MBA in IT & Finance – ISBM**
- **B.Tech in Civil Engineering – A.P Shah institute of technology**

Skills

- Business Development & Sales Strategy
- Client Relationship Management
- Market Analysis & Expansion
- Negotiation & Communication
- Languages: English, Russian, Gujarati, Kutchi

Certifications & Training

- ISO 27001 (Information Security Management)
- ISO 20000 (IT Service Management)

Hobbies & Interests

- Technology & Cybersecurity Trends
- Traveling & Exploring Cultures
- Networking & Public Speaking

THANKING LETTER

Date: 24/02/2025

To,
Mr. Kunj Mukesh Gala
Assistant Manager – Channel India
EC-Council

Sub: Appreciation for conduction of Expert Talk on “ Opportunities in cyber security for career growth ” on 24th Feb 2024

Dear Sir,

On behalf of the Artificial Intelligence and Data Science Department, MET's IOE, Nashik , We wish to express our gratitude for your active participation on date as Resource Person for the Expert Talk on “**Opportunities in cyber security for career growth**”. It was a privilege to have you in our midst. The session was so live, engaging, thought-provoking and educative for our students. we assure that students enjoyed the session and found solution to their difficulties

We hope to have such opportunities frequently in future.

Thank you once again.



Asst. Prof. N. D. Dhamale
Co-ordinator



Dr. S. V. Gumaste
Head of AI & DS
Head,
Department of AI & DS,
MET's Institute of Engineering,
Bhujbal Knowledge City,
Adgaon, NASHIK - 03.

Attendance

- Session Name : Opportunities in cyber security for career growth
- Name of Speaker : Mr. Kunj Mukesh Gala [Clavigerous System]
- Date : 24/02/2025
- Class : TE- AIDS

Sr.No.	Name of Student	Signature
1.	Gauri Annasaheb Charanke (24)	
2.	Sheha Digambar Bagul (16)	
3.	Radhika Balkrishna Joshi (34)	
4.	Anuja Pramod Wagh (15)	
5.	Prerna Prakash Boelke (01)	
6.	Shreya Dilip Chavan (23)	
7.	Shradha Sachin Maumardane (39)	
8.	Nandinee Kamlesh Kasare (4)	
9.	Pranjal Nitin Borse (21)	
10.	Tishwari Dnyaneshwar Khalkar	
11.	Ritika Shankar Mate	
12.	Sakshi Ramesh Sakhare [57]	
13.	Zyaan Khan (5)	
14.	Munaf Shaikh (13)	
15.	Aditya Nikam	
16.	Purusottam Gaikwad	
17.	Laxmi Ughadbe	
18.	Pournima Sangale	
19.	Yash Girish Sonawane (14)	
20.	Shivam H. Patil (11)	
21.	Kaushal V. Patil (10)	

22. Darshan S. Shinde (59)

23. Shreyash. S. Vidhate (63)

24. Jay. C. Deshmukh (26)

25. Atharav. S. Gaikwad (28)

26. Rushikesh. S. Desale (25)
27. Lokesh. R. Bhadarie (17)
28. parth. R. Chaudhari (22)
29. Swami. R. Bhagwat (18)
30. om. S. Borse (20)

~~RSB~~
~~LRB~~
~~PRB~~
~~SRB~~
OmSBorse

Total = 30

N. D. Dharmale

N. D. Dharmale

S. V. Gumaste

Dr. S. V. Gumaste
Head of AI & DS

Attendance

- Session Name : Opportunities in cyber security for career growth
- Name of Speaker : Mr. Kunj Mukesh Gala [Clavigerous System]
- Date : 24/02/2025
- Class : SE - AI & DS

Sr.No.	Name of Student	Signature
1.	Gayatri Sandip Shelke	<u>G. Shelke</u>
2.	Sonali Sanjay Kadale	<u>S. Kadale</u>
3.	Suhani Sunil Vitnor	<u>S. Vitnor</u>
4.	Tanvi Dnyaneshwar Gaikwad	<u>T. Gaikwad</u>
5.	Revati Ananda Bedse	<u>R. Bedse</u>
6.	Shubhangi Shindikar	<u>S. Shindikar</u>
7.	Siddhika S. Pagare	<u>S. Pagare</u>
8.	Gaikwad Sumit Anun	<u>S. Gaikwad</u>
9.	Dhanger Yogesh Sanjay	<u>Y. Dhanger</u>
10.	Gaurav Jagdish Vibhanshi	<u>G. Vibhanshi</u>
11.	Sakshi D Dhatar	<u>S. Dhatar</u>
12.	Nidhi Rajpurshit	<u>N. Rajpurshit</u>
13.	Sanskriti P. Karamde	<u>S. Karamde</u>
14.	Manali K. Khambhadi	<u>M. Khambhadi</u>
15.	Khote Diksha Dinkar	<u>D. Khote</u>
16.	Yadav Ayush Dineshchandra	<u>A. Yadav</u>
17.	Vaishnavi Jitendra Karmaje	<u>V. Karmaje</u>
18.	Kasturi Raju Mohite	<u>K. Mohite</u>
19.	Snehal B. Jagtap	<u>S. Jagtap</u>
20.	Nikhil H. Khoirnar	<u>N. Khoirnar</u>
21.	Omkar S. Kokane	<u>O. Kokane</u>
22.	Rajashree G. Khairnar	<u>R. Khairnar</u>
23.	Hanisha P. Amesav	<u>H. P. Amesav</u>
24.]	Rishukesh Gavali	<u>R. Gavali</u>
25.]	Menamaya Jyoti	<u>M. Jyoti</u>

Attendance

- Session Name : Opportunities in cyber security for career growth
- Name of Speaker : Mr. Kunj Mukesh Gala [Clavigerous System]
- Date : 24/02/2025
- Class : SE - AI & DS

Roll No

Sr.No.	Name of Student	Signature
14.	Vedant Ganesh Chaudhari	
30.	Chinmay Kiran Joshi	
46.	Sarthak Shivaji Nalawade	
48.	Nishant Dnyaneshwar Chougale	
60.	Tosha Narendra Zambare	
59	Ahira Sarthak Vasant	
50.	Paril Anurag Ganesh	
40	Mahajan Rohan Ashok	
19	Pranav R. Dhasabe	
1.	Ashish Aher	
11.	Tejas S. Phansare	
25	Pranav D. Harak.	
13.	Sumit Arane	
53	Prathmesh Patole.	
54	Tushar Pawar.	
62.	Aaeth Talekar	
51	Apurva Patil	
15	Vrushali Chaudhari	
23	Tishery Gawali	

Bhujabal Knowledge City , Adgaon, Nashik
MET institute of Engineering
Department of Artificial Intelligence and Data Science

Session Name : Opportunities in cyber security for career growth


Name of Speaker : Mr. Kunj Mukesh Gala [Clavigerous systems]


Date : 24/02/2025

Q.No	Question	POS	1	2	3	4	5	6	7	8	9	10	11	12
3	Rate the effectiveness of the session in improving your knowledge about cyber security and their utilization and its importance in engineering practice	PO1	2	1	2	2	3	2	2	3	3	3	2	2
4	How well the did the session address the use of Modern tool usage in cyber security	PO5	1	0	3	1	3	3	3	3	2	2	2	2
5	How well did the session address ethical consideration in cyber security	PO8	0	1	2	2	3	2	1	3	3	2	3	2
6	How well did the session address the effective communication and realistic and innovative approach.	PO10	1	1	3	2	3	2	2	2	3	2	2	2
7	How effectively did the session enhance the understanding of engineering.	PO11	1	3	3	1	3	3	1	3	3	2	2	2
8	How likely are you to apply the cyber security concepts learned in this session to real life engineering problems.	PO12	0	1	3	3	3	3	2	3	2	2	2	2

Q.No	Question	POS	12	13	14	15	16	17	18	19	20	21	Total	Avg
3	Rate the effectiveness of the session in improving your knowledge about cyber security and their utilization and its importance in engineering practice	PO1	2	2	3	3	1	1	2	3	2	2	46	2.19
4	How well the did the session address the use of Modern tool usage in cyber security	PO5	2	3	2	2	2	3	2	2	2	2	45	2.14
5	How well did the session address ethical consideration in cyber security	PO8	2	2	3	3	1	3	2	3	3	3	47	2.24
6	How well did the session address the effective communication and realistic and innovative approach.	PO10	2	3	2	2	2	3	3	3	2	3	48	2.29
7	How effectively did the session enhance the understanding of engineering.	PO11	2	2	3	1	3	3	3	3	2	2	49	2.33
8	How likely are you to apply the cyber security concepts learned in this session to real life engineering problems.	PO12	2	3	3	3	3	2	3	3	2	2	50	2.38

PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
Que. Mapped with PO	3			4				5		6	7	8
PO Attainment	2.19			2.14				2.24		2.29	2.33	2.38


 Asst. Prof. N. D. Dhamale
 Co-ordinator


 Dr. S. V. Gumaste
 Head of AI & DS

Expert Talk
on
"Opportunities in cyber security for career growth"
By
Mr. Kunj Mukesh Gala,
Assistant Manager - Channel India E...
... under MoU with clavigerous ...
2025
Time: 12...
Venue: IOE Seminar Hall



Nashik, Maharashtra, India
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422207, India
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24/02/2025 12:11 PM GMT +05:30





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GPS Map Camera

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