

ⓧ ok allowed.

25/9/2024

Date: -25/09/2024

To,
The Principal,
MET's Institute of Engineering,
Bhujbal Knowledge City,
Nashik.

Subject:- Permission and Sanctioning the Remuneration to arrange an Expert Session of Mr. Sudhir M. Gorade, for the B.E.AI & DS students on 30/09/2024.

Respected Sir,

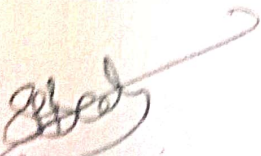
I, the undersigned working as an Asst. Professor in the Department of Artificial Intelligence and Data Science, IOE. With reference to the above subject, we want to arrange an Expert session on "417529: Audit Course 7 AC7-II: Entrepreneurship Development" by Mr. Sudhir M. Gorade, Founder and CGO, Sumago Infotech Pvt. Ltd.

The Expert session will be arranged on 30th September 2024 venue classroom 311, Institute of Engineering from 11:00AM to 1:00PM for BE AI&DS Students.

I request you to kindly allow for the same and sanction the total remuneration of Rs.2000/- (as per norms).

Thanking You.

Yours sincerely,



Prof. B. R. Bedse
Audit Course Coordinator



Dr. S. V. Gumaste
H. O.D

ⓧ

Date: 25/09/2024

To,
Mr. Sudhir M. Gorade,
Founder and CGO,
Sumago Infotech Pvt. Ltd.,
Nashik

Subject: Invitation as Resource Person for the expert session on “Entrepreneurship Development”.

Respected Sir,

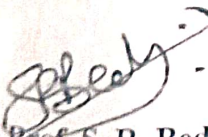
On behalf of the Department of Artificial Intelligence and Data Science, MET's Institute of Engineering, Nashik, Maharashtra State, we are very much pleased to invite you as Resource Person for the expert session on “Entrepreneurship Development” organized for the students of BE AI & DS on 30th September 2024 .

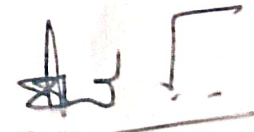
The Expert Session is scheduled on 30-09-2024.



Your Session time will be from 11.00AM to 1.00 PM

Kindly accept our invitation and greet us and our academic community by the fragrance of your knowledge.

Thanks and warm regards.


Prof. S. R. Bedse
Audit Course Coordinator


Dr. S. V. Gumaste
H. O.D

Date: 30/09/2024

To,
Mr. Sudhir M. Gorade,
Founder and CGO,
Sumago Infotech Pvt. Ltd.,
Nashik

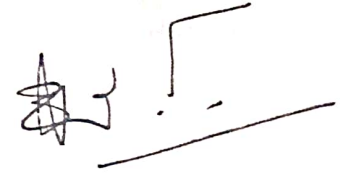
Conduction Letter

Subject: Regarding conduction of expert session on "417529: Audit Course 7: Entrepreneurship Development"

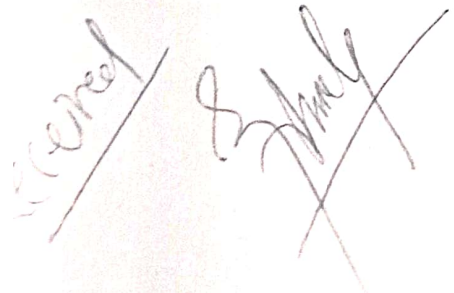
Respected Sir,

On behalf of the Department of Artificial Intelligence and Data Science, MET's Institute of Engineering, Nashik, I am very pleased to have the honor of inviting you to conduct the Guest Lecturer on "Entrepreneurship Development" for our Final Year AI & DS students, scheduled on 30th September 2024 from 11:00AM to 1:00 PM.

Thanking You!



Dr. S. V. Gumaste
Head of Department,
Department of AI &DS
MET,BKC,IOE,Nashik



Date: 30/09/2024

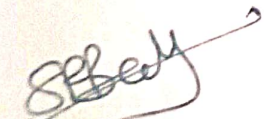
To,
Mr. Sudhir M. Gorade,
Founder and CGO,
Sumago Infotech Pvt. Ltd.,
Nashik

Dear Sir,


On behalf of the Department of Artificial Intelligence and Data Science, MET's Institute of Engineering, Nashik, I would like to express my sincere thanks for accepting our invitation as an Expert Lecture on "**Entrepreneurship Development**" and giving valuable inputs on for our **Final Year AI & DS** students, on **30th September 2024 between 11:00 am to 01.00 pm.**

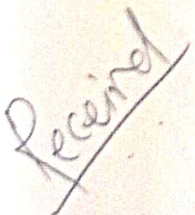
We really appreciate your fabulous efforts and the support that you gave us in making the session successful. I extend special thanks for sharing your valuable time with us. We expect similar cooperation in the near future.

Thanks, and warm regards


Prof. S. R. Bedse

Audit Course Coordinator


Dr. S. V. Gumaste
H. O.D





Bhujbal Knowledge City

Expert Session on
 "Audit Course 7 (417529: Entrepreneurship Development)"
 (Audit Course: 417529))
 Organized by Department of Artificial Intelligence and Data Science
 30 September 2024

Resource Person's Feedback

EVALUATION

Thank you for delivering the expert session. We hope that you found the participants interesting and that we met your expectations. We would be very grateful if you could take a moment to complete the expert session's evaluation form. Your comments will assist us in improving future expert sessions that we will organize.

WORKSHOP ORGANIZATION

SCALE: 1-STRONGLY AGREE; 2-AGREE; 3-NEUTRAL; 4-DISAGREE; 5-STRONGLY DISAGREE

Please provide feedback in the comments box

	1	2	3	4	5
1. The expert session facilities viz classroom, projectors, audio system, coordinators were appropriate and satisfactory.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Participants were enthusiastic.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Sessions were interactive and participants were attentive during sessions.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4. Your comments about Expert session:

Sudhir M. Gurode

Anahita

Department of Artificial Intelligence and Data Science

Academic Year 2024-25

Audit Course Report

- **Event Title- Audit Course 7 (AC7 – II Entrepreneurship Development)**
- **Date & Time: 30/09/2024 from 11:00AM to 1:00PM**
- **Duration - 2 Hours**
- **Target Participants- BE Students**
- **Resource Person-Mr. Sudhir Madhukar Gorade**
- **Event Coordinator- Prof. S. R. Bedse and Prof. G.K.Gaikwad**

Course Objectives:

- **Develop Entrepreneurial Thinking:** Foster an entrepreneurial mindset among students, enabling them to think creatively, identify opportunities, and embrace calculated risk-taking
- **Understand Business Planning:** Equip students with the knowledge and skills to develop comprehensive business plans and create value propositions
- **Foster Innovation and Product Development:** Cultivate students' ability to apply innovation principles, navigate the product development lifecycle, and continuously improve their products or services
- **Develop Leadership and Management Skills:** Enhance students' leadership capabilities by focusing on effective communication, team building, decision-making, and problem-solving skills necessary for leading and managing a startup

Course Outcomes:

After completion of the course, learners should be able to-

- CO1: Develop an understanding of startup eco system and entrepreneurial mindset and its significance in the economy
- CO2: Create a comprehensive business plan by conducting market research, defining target markets, and designing a value proposition
- CO3: Evaluate different funding sources and develop financial management skills necessary for startup success
- CO4: Formulate effective marketing strategies and sales techniques to target specific customer segments
- CO5: Develop leadership and management skills necessary for leading teams and making informed decisions

CO6: Apply innovation and product development concepts to create and refine products or services

Summary:

An expert session on Entrepreneurship Development by Sudhir Gorade from Sumago Infotech would likely focus on practical insights into building and growing a successful entrepreneurial venture. Here's a summary of what such a session might include: Introduction to Entrepreneurship: The importance of entrepreneurship and key traits of successful entrepreneurs like innovation, risk-taking, and leadership.

1. **Idea Generation and Opportunity Identification:** Techniques for identifying market opportunities and generating viable business ideas, with examples from successful startups.
2. **Business Plan Creation:** The critical elements of a business plan, its role in securing funding, and guiding a startup's growth.
3. **Startup Financing:** Exploring funding options (e.g., bootstrapping, investors), pitching strategies, and financial management in the early stages.
4. **Marketing and Sales:** Strategies to build a brand, engage customers, and leverage digital marketing for growth.
5. **Challenges in Entrepreneurship:** Common hurdles like competition, finance, and scaling, and how to overcome them using real-life experiences.
6. **Leadership and Team Building:** The importance of assembling a skilled team and creating a strong company culture.
7. **Technology in Entrepreneurship:** Leveraging emerging technologies (e.g., AI, cloud computing) for business growth, with insights from Sumago Infotech.

This session by **Sudhir Gorade** would likely offer a blend of practical tips, real-world examples, and strategies for aspiring entrepreneurs, particularly with insights drawn from his experience in the tech industry and leadership at Sumago Infotech.

MET'S INSTITUTE OF ENGINEERING

Department of Artificial Intelligence and Data Science

Target Audience: BE AI&DS Students

Subject: Audit Course 7 (AC7 – II Entrepreneurship Development)

A.Y. 2024-25



Resource Person: Mr. Sudhir M. Gorade
Founder and CGO,
Sumago Infotech Pvt. Ltd., Nashik

Date :30/09/2024
Time :11:00AM to 1:00 PM

VENUE: 215, MET, BKC, IOE Building

Co-Ordinator
Prof. S. R. Bedse &
Prof. G. K. Gaikwad

MET Bhujbal Knowledge City

Adgaon, Nashik 422 003
Tel: (0253) 2303515, +91 9881100099
www.metbkc.edu.in

Gowardhan, Nashik 422 222
Tel : (0253) 2200300, 2200302

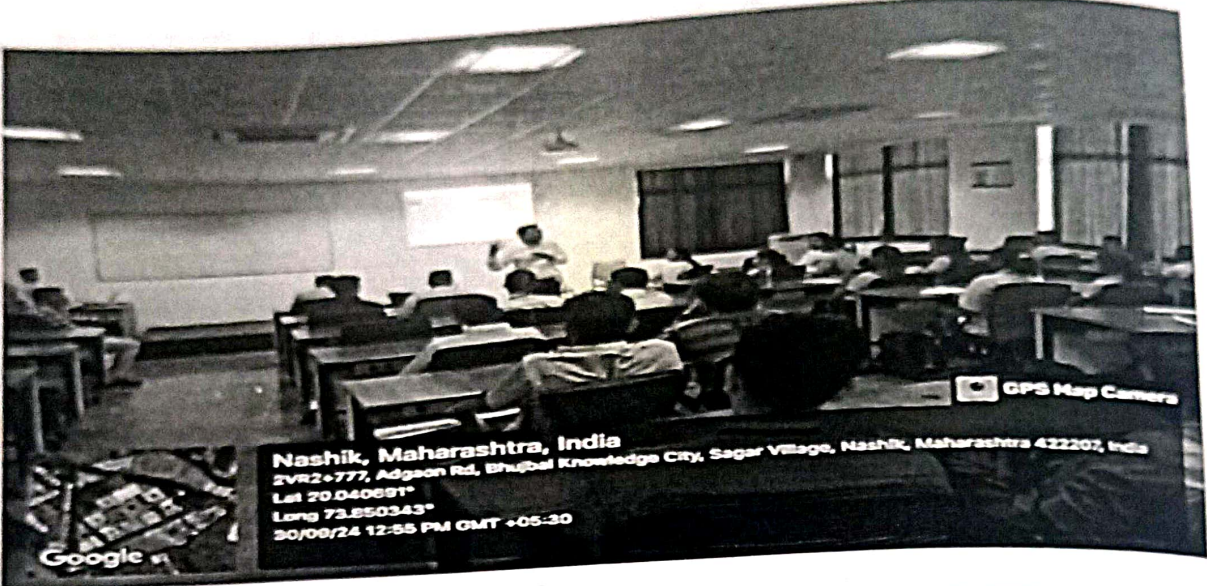


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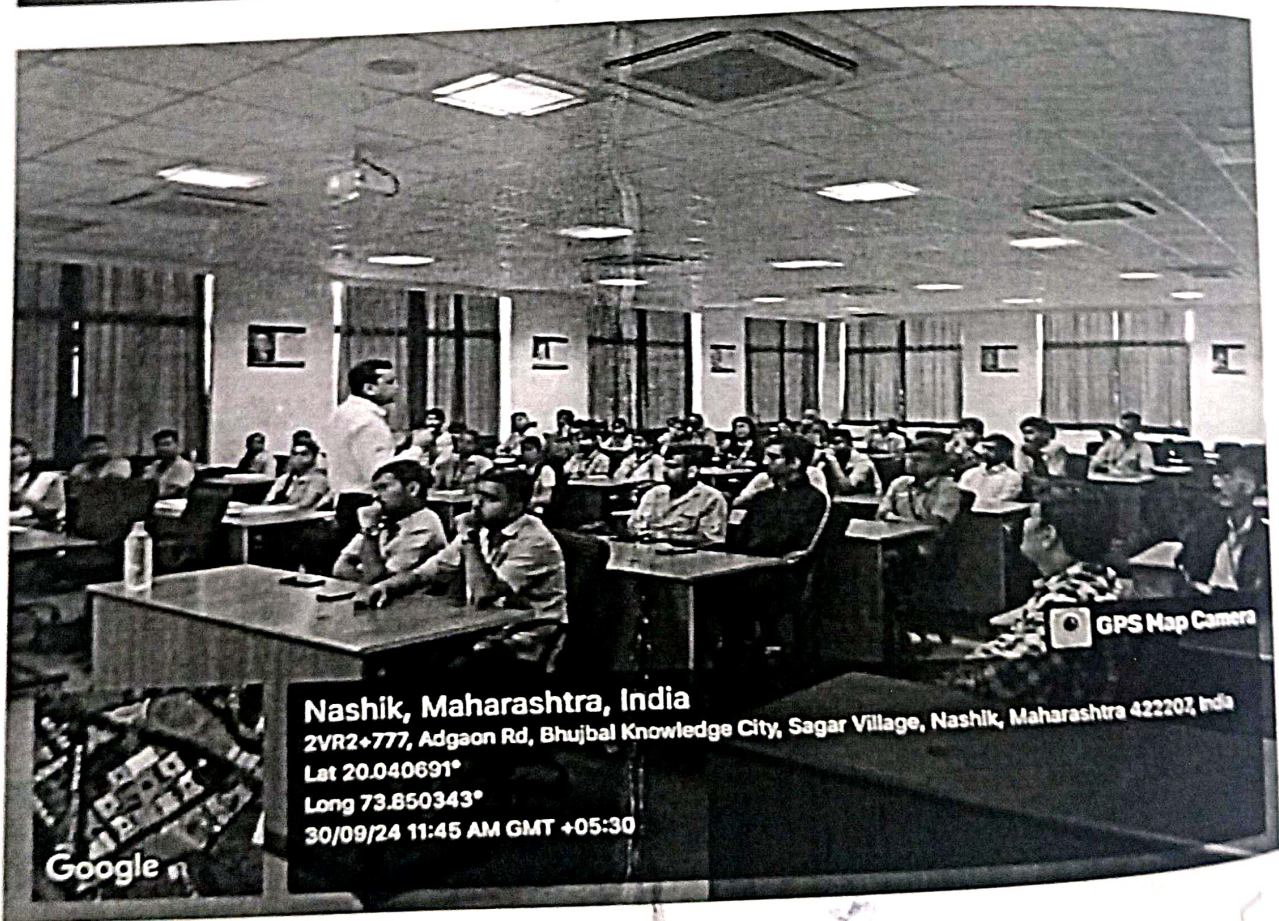
Nashik, Maharashtra, India
2VR2+777, Adgaon Rd, Bhujbal Knowledge City, Sagar Village, Nashik, Maharashtra 422207, India
Lat 20.040891°
Long 73.850343°
30/09/24 11:18 AM GMT +05:30

Google





Nashik, Maharashtra, India
2VR2+777, Adgaon Rd, Bhujbal Knowledge City, Sagar Village, Nashik, Maharashtra 422202, India
Lat 20.040691°
Long 73.850343°
30/09/24 12:55 PM GMT +05:30



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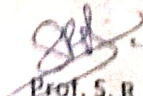
SRA
Prof. B.R. Bedse
Faculty Coordinator




[Signature]
Dr. S.V. Gumasta
H.O.D.

Head,
Department of *[illegible]*
MET's Institute of Engineering,
Bhujbal Knowledge City,
Adgaon, Nashik, Maharashtra - 422202

		<u>Bhate</u>
32	Narote Pravin Sukadev	<u>ARN</u>
33	Navale Ajay Sudam	<u>Navale</u>
34	Nikam Shravani Bharat	<u>AB</u>
35	Patait Mrudula Gautam	<u>Patait</u>
36	Patil Aniket Prashant	<u>Patil</u>
37	Patil Harshal Sanjay	<u>AB</u>
38	Patil Himanshi Madhukar	<u>AB</u>
39	Patil Pratham Sharad	<u>Patil</u>
40	Patil Sahil Kiran	<u>Patil</u>
41	Pawar Rutuja Sanjay	<u>Pawar</u>
42	Sharma Sahil Sanjay	<u>Sharma</u>
43	Said Aaditya Nandkishor	<u>Said</u>
44	Sanap Shubham Sharad	<u>Sanap</u>
45	Sardar Afeza Firdaus Mohammed Musaddique	<u>Sardar</u>
46	Sardar Neha Manoj	<u>Sardar</u>
47	Sarode Saurabh kiran	<u>Sarode</u>
48	Sawant Dhanshri Ravindra	<u>Sawant</u>
49	Shelar Abhishek Rajendra	<u>Shelar</u>
50	Shelar Pranita Kailas	<u>Shelar</u>
51	Shinde Om Kisan	<u>Shinde</u>
52	Shinde Shrikant Subhash	<u>Shinde</u>
53	Shinkar Shruti Shrikrishna	<u>Shinkar</u>
54	Tajane Shruti Ramesh	<u>Tajane</u>
55	Thete Prasad Babasaheb	<u>Thete</u>
56	Thorat Mayuri Balasaheb	<u>Thorat</u>
57	Ubale Deep sudhir	<u>Ubale</u>
58	Wagh Anushka Bhausahab	<u>Wagh</u>
59	Yenkar Shreyash Dewanand	<u>Yenkar</u>
		<u>AB</u>


Prof. S. R. Bedse

Audit Course Coordinator


Dr. S. V. Gumaste

H.O.D

DEPARTMENT OF ARTIFICIAL INTELLIGENCE AND DATA SCIENCE
 Institute of Engineering
 Academic Year: 2024-25

Class :BE AI&DS

Date:30/09/2024

Subject Name:- AC7 – II Entrepreneurship Development(417529)

Roll No.	Name of Student	Sign
1	Bacchav Jayesh Suresh	
2	Bachhav Divika Sharad	Jayesh
3	Bachhav Prathamesh Girish	Bachhav
4	Bakare Samiksha Shailendra	Bakare
5	Bhosale Swayam Vijay	SS Bakare
6	Bidgar Prasad Ambadas	Swayam
7	Boraste Siddhesh Satish	Boraste
8	Chaudhari Sanket Ashok	AB
9	Chitte Bhushan Ramchandra	Chitte
10	Deshmukh Diya Anil	Bhushan
11	Dhomase Abhijit Shrihari	Diya
12	Firke Yash Sudesh	Abhijit
13	Gadekar Bhavesh Avinash	Yash
14	Gaikwad Neha Sanjay	Bhavesh
15	Girase Ritesh Karamsingh	Neha
16	Jadhav Pravin Rajesh	Ritesh
17	Jagtap Ajinkya Rameshwar	Pravin
18	Kadam Gautami Sunil	Ajinkya
19	Khalate Vivek Sandip	Gautami
20	Khatal Rutu Raju	Vivek
21	Khutale Sanuja Kishor	Rutu
22	Kshirsagar Gauri Arun	AB
23	Kshirsagar Sakshi Dnyaneshwar	Sakshi
24	Lokhande Prathmesh Kamalakar	S. D. Dnyaneshwar
25	Mahajan Prabhat Vivek	Prathmesh
26	Malode Gaurav Arvind	Mahajan
27	More Hemant Vijay	Gaurav
28	More Saurabh Sunil	Hemant
29	More Siddharth Bhagwan	Saurabh
30	Mulekar Ishika Bhagwan	Siddharth
31	Nahire Aayush Satyajit	Ishika